

National Joint Apprenticeship and Training Committee for the Electrical Industry

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The Training Programs of the National Joint Apprenticeship and Training Committee for the Electrical Industry receive a 1.75 million dollar, five-year commitment from the Schneider Electric. The new program establishes the company as an NJATC Platinum Level Training Partner.

UPPER MARLBORO, MD – The National Joint Apprenticeship and Training Committee for the Electrical Industry (NJATC) has entered into a national Memorandum of Understanding (MOU) with Schneider Electric, a global leader in energy management technology, to create a \$1.75 million program to train the next generation of electrical union workers. Over the next five years, Schneider Electric will donate \$1.75 million in cash, product, and training support to enhance the IBEW/NECA training by adding state-of-the-art technology to the classroom.

The NJATC is a nonprofit organization founded by the National Electrical Contractors Association (NECA) and the International Brotherhood of Electrical Workers (IBEW) to develop and standardize education in the electrical industry. Schneider Electric's \$1.75 Million program establishes the company as an NJATC "Platinum Level" training partner and demonstrates its commitment to NJATC and IBEW-NECA training programs.

The new MOU will add programs, resources and scholarships to NJATC curriculum, including:

- Schneider Electric Power and Distribution Academy, a new educational component which will add
 dynamic online training to the traditional mix of book learning with classroom and lab experience,
 creating a rich, blended learning model. The Schneider Electric Power and Distribution Academy will
 become mandatory training for all apprentices who complete their coursework in the NJATC Blended
 Learning Program. "This Academy will allow students to more easily relate to power distribution
 systems which, until the creation of this Academy, was only conceptualized by a one-line riser
 diagram," said Marty Riesberg the Director of Curriculum Development for the NJATC.
- Schneider Electric product endowments for local JATC classrooms and labs, provides test equipment to labs so students can train with best-in-class tools.
- Schneider Electric Scholarship & Awards Programs rewards annually two graduates of the National Training Institute (NTI) instructor training program.

"The NJATC could not be happier to create a partnership with a company which is undeniably the market leader in this area. IBEW members and NECA contractors have, for many generations, known the quality which is associated with Schneider Electric. It is great to have this high level of quality and professionalism, from Schneider Electric," said NJATC Executive Director Michael Callanan. "The NJATC is proud to work with a company with such a long and storied history and hopes to build a relationship which is just as long and storied."

"We are thrilled to contribute to helping arm today's contractors and future generations with valuable skills through access to training, hands-on product learning and scholarships," said Marvin Shotts, Vice President, Southeastern Region and Strategic Accounts. "The market continues to evolve, which creates opportunities for contractors but also requires new skills sets. Being able to help advance the overall careers of the contractor workforce is important and we are elated that we can be a part of this important program."

About Schneider Electric

As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in Utilities & Infrastructure, Industries & Machines Manufacturers, Non-residential Building, Data Centers & Networks and in Residential. Focused on making energy safe, reliable, efficient, productive and green, the company's 140,000 plus employees achieved sales of 30.8 billion US dollars (24 billion euros) in 2012, through an active commitment to help individuals and organizations make the most of their energy.

www.schneider-electric.com

About NJATC

The NJATC is a nonprofit organization founded in 1941 by the National Electrical Contractors Association (NECA) and the International Brotherhood of Electrical Workers (IBEW). The organization is committed to developing and standardizing education in the electrical industry to properly and effectively train members of NECA and the IBEW; providing the electrical construction industry with the most highly trained and skilled workforce possible. Since its inception, more than 325,000 apprentices have completed NJATC training programs and become competent Journeymen, making the organization one of the largest training and apprenticeship programs of its kind. For more information, go to www.njatc.org.

About National Electrical Contractors Association (NECA)

NECA is the voice of the \$130 billion electrical construction industry that brings power, light, and communication technology to buildings and communities across the United States. NECA's national office and 119 local chapters advance the industry through advocacy, education, research, and standards development. For more information, visit www.necanet.org.

About The International Brotherhood of Electrical Workers (IBEW)

The IBEW is an international labor organization that has trained the most qualified electricians in the trade for more than 117 years. With approximately 725,000 members in the United States, Canada, Puerto Rico, Guam and the Republic of Panama, the IBEW has members in construction, utilities, manufacturing, telecommunications, broadcasting, railroads and government. For more information, visit www.ibew.org.